

Message Text

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ORIGIN EUR-12

INFO OCT-01 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00

EB-07 INR-07 NSAE-00 FAA-00 PM-04 H-02 L-03 NSC-05

PA-01 PRS-01 SP-02 SS-15 USIA-06 ACDA-05 TRSE-00

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TO AMEMBASSY BONN

USMISSION USBERLIN

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

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AMEMBASSY MOSCOW

C O N F I D E N T I A L STATE 221743

E.O. 11652: GDS

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TAGS: PFOR, EAIR, WB, US, UK, FR, GW

SUBJECT:UK APPROACH ON IGS FARE INCREASE

REF: A.) STATE 126417 B.) BERLIN 1112 C.) BONN 9261

1. ON SEPTEMBER 15, UK EMBOFF MADE CALL ON DEPARTMENT TO RESURRECT PROBLEM OF BA LOSSES ON ITS BERLIN SERVICE. HE OBSERVED THAT UK HAD MADE CLEAR AT TIME OF ROUTE DIVISION THAT IT WOULD BE INSUFFICIENT MEASURE TO SOLVE PROBLEM. HE EXPRESSED UK VIEW THAT IT IS NECESSARY TO OBTAIN EITHER AN IGS FARE INCREASE FOR BA AND PAN AM OR AN INCREASE IN THE AMOUNT OF THE FRG SUBSIDY WHICH HAS BEEN DECLINING
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IN ABSOLUTE TERMS DUE TO THE REDUCTION IN BERLIN PASSENGER

VOLUME. HE SAID HE EXPECTED DISCUSSIONS SHORTLY BETWEEN BA AND PAN AM ON THIS MATTER.

2. UK REP PRESENTED NO SPECIFIC PROPOSAL AND GAVE NO INDICATION OF THE MAGNITUDE OF THE INCREASE BA CONSIDERS NECESSARY. APPARENTLY, HIS PURPOSE WAS TO PRIME US FOR RENEWED APPROACH ON SUBJECT, PRESUMABLY THROUGH UK CAA IN BONN. IN RESPONSE TO OUR OBSERVATION THAT ANY RENEWED CONSIDERATION OF MATTER WOULD PRESUMABLY HAVE TO BE

PRECEDED BY AN ANALYSIS OF THE ECONOMIC IMPACT OF THE ROUTE DIVISION, HE IMPLIED BA HAD ITS FIGURES READY. SUBJECT OF DIFFERENTIATED FARES DID NOT ARISE (REFTELS).

3. THREE MONTHS HAVE ELAPSED SINCE LAST GO ROUND (REFTELS), AND WE THINK IT WILL BE DIFFICULT TO POSTPONE CONSIDERATION OF THIS MATTER MUCH LONGER. HOWEVER, WE BELIEVE IT IS PREFERABLE TO AWAIT FURTHER AND DETAILED BRITISH APPROACH, RATHER THAN RAISING MATTER OURSELVES WITH UK CAA IN BONN. IN MEANTIME, DEPARTMENT WOULD APPRECIATE ANY SUPPLEMENTARY INFORMATION OR VIEWS ON SUBJECT DEVELOPED SINCE JUNE (REFS B AND C). KISSINGER

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Message Attributes

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